

# Petrobras Mission

## Brazilian Companies' Profiles

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### **BNDES – Brazilian Development Bank** – [www.bndes.gov.br](http://www.bndes.gov.br)

Caio Britto De Azevedo, Assessor Da Presidência  
Luiz Marcelo Martins Almeida, Gerente

Brazilian Economic and Social Development Bank (BNDES) is a federal public institution which operates at arms-length from the Ministry of Development, Industry and Foreign Trade (MDIC). Its goal is to provide long-term financing aimed at enhancing Brazil's development, and, therefore, improving the competitiveness of the Brazilian economy and the standard of living of the Brazilian population. It is considered the equivalent of EDC and BDC in Brazil. BNDES' plans to disburse over USD\$58 billion in 2009.

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### **SINAVAL** – [www.sinaval.org.br](http://www.sinaval.org.br)

Augusto Ribeiro De Mendonça Neto, Vice- Presidente Offshore

Offshore, Shipbuilding and Naval Repair Industry Union, Sinaval represents the Brazilian shipbuilding industry. Its main objective is to defend and promote the interests of the Brazilian shipbuilding industry and participate in think tanks within government, research and educational institutions.

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### **TELSAN ENGENHARIA E SERVIÇOS LTDA.** – [www.telsan.com.br](http://www.telsan.com.br)

Floriano Tarcísio Moncorvo, Superintendente  
Laura Rodrigues Costa, Diretora Adjunta  
Bacques Wladimir De Carvalho Sanna, Diretor De Desenvolvimento  
Raquel Correa, Diretora De Produção

**Telsan** is an engineering and consulting company founded in 1995. Its permanent staff has a vast experience in engineering studies, design, supervision and management in Brazil and abroad. Telsan provides engineering and consulting services to the following industries: energy, telecommunications, construction, environment and sanitation. Petrobras and Vale [www.vale.com.br](http://www.vale.com.br) (the world's largest producer of iron ore and Brazil's second largest company), are among Telsan's main clients.

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### **EBE - EMPRESA BRASILEIRA DE ENGENHARIA SA** – [www.grupompe.com](http://www.grupompe.com)

Paulo Massa Filho, Diretor

**EBE** is a large national engineering company, headquartered in Rio de Janeiro with branches in Brasília, Macaé, Volta Redonda, São Paulo, Curitiba and Porto Alegre, active in the power, oil & gas, energy and industrial construction sectors.

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### **HATCH** – [www.hatch.com.br](http://www.hatch.com.br)

Mauricio Alves Pereira, Gerente De Projetos \Oil And Gas  
Flavio Dias, Diretor De Óleo E Gás Brasil  
Save Sandjv, Diretor De Oleo E Gas Canada

**Hatch Brasil** is an employee-owned multidisciplinary firm that provides custom process design; business strategies; technologies; and project and construction management from 65 offices around the world for clients in the Metals; Infrastructure; and Energy market sectors. Programs and projects under management by Hatch have an aggregate value of \$50 billion.

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**REDEPETRO BAHIA** – [www.redepetrobahia.com.br](http://www.redepetrobahia.com.br)

Nicolas Honorato, Secretário Executivo Da Redepetro Bahia

**RedePetro Bahia** is a trade association of suppliers of goods and services to the oil & gas industry in the state of Bahia, Brazil's onshore oil & gas industry base with a total of 51 member companies.

**RedePetro Bahia** aims at promoting trade through improved competitiveness to its affiliates, making them more visible, offering assistance in key contacts search, professional development, facilitating communication and access to new markets, supporting and promoting professional skills development, certification and technological innovation. Affiliated companies serve both the upstream and downstream segments, at the local, national and international level.

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**SEBRAE** – [www.sebrae.com.br](http://www.sebrae.com.br)

Aline Lobo, Gestora Convênio Sebrae / Petrobras  
Maria Helena Souza Garcia, Gestora Dos Projetos

**SEBRAE** is the Brazilian Support Service for Micro and Small Enterprises whose main role is to encourage Brazilian entrepreneurship and development. It is a private entity of public interest that is self-funded. SEBRAE's mission is to provide the necessary conditions to Micro and Small Enterprises to allow for their survival, prosperity and active contribution to Brazil's economic growth through the generation of jobs and income.

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**FLUXOTÉCNICA / FLUIDOTÉCNICA** – [www.fluxotecnica.com.br](http://www.fluxotecnica.com.br)

João Paulo Paschoarelli, Diretor  
Antônio José De Carvalho, Consultor

**Fluxotécnica / Fluidotecnica** provides compressors and pumps for the sanitation industry, also offering maintenance services and systems for fluid transfer. It has been established in Bahia for over 10 years.

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**CÂMARA & CÂMARA CONSULTORIA** – [www.camaraconsultoria.com.br](http://www.camaraconsultoria.com.br)

Roberto José Batista Câmara, Diretor

Consulting company which specializes in developing projects in the oil & gas, energy, mining, quality, environment, and labour security sectors. **Câmara & Câmara** is accredited by the ANP, National Petroleum Agency (federal oil, gas and biofuels regulatory body) for audit and local content certification.

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**QUALIDADOS** – [www.qualidados.com.br](http://www.qualidados.com.br)

Jane Carvalho, Diretora Comercial

**QUALIDADOS** is an engineering and information technology company providing services to the oil & gas, petrochemical, metallurgy, pulp and construction industries, combining experience and technology to develop intelligent solutions, reducing costs and increase productivity. Qualidados was established in Bahia in 1993.

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**ENERGEN CONSULTORIA** – [www.energenconsultoria.com.br](http://www.energenconsultoria.com.br)

Genivaldo Barbosa Dos Santos, Diretor

**ENERGEN** is a consulting company providing services to public and private institutions in the oil & gas, renewable energy, and biofuel industries. Located in Bahia state, the company provides services to Eletrobras (electric power public company), SEBRAE, local trade associations and others.

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**ACE ENGENHARIA E SERVIÇOS LTDA.** – [www.aceservicos.com.br](http://www.aceservicos.com.br)

Giovani Cavalcante Dos Santos, Diretor Técnico Comercial

**Ace Engenharia** provides network computer services, closed circuits, certification, UTP installations, optical fibre and cables for network computers, and autocad engineering projects. ACE Engenharia is located in Manaus (Amazonas state). ACE's main customers are Petrobras, Transpetro, and Anatel (Brazilian Telecommunications Agency).

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**COMERCIAL CIBORG** – [www.cciborg.com.br](http://www.cciborg.com.br)

Díonizia Gomes Menezes, Sócia Gerente

Comercial Ciborg is a private owned company located in Amazonas state. Active in the fibre glass market for more than 12 years, Comercial Ciborg is the only company in the north of Brazil and among three in the whole country accredited by the Brazilian Ports and Coast Authority to produce rescue equipment. Its main clients are the marine and nautical industries, as well as the waterway transportation industry.

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**PROTESYSTEM ENGENHARIA** – [www.protesystem.com.br](http://www.protesystem.com.br)

Eduardo Pimentel, Diretor Presidente

**PROTESYSTEM** is an infrastructure engineering company, providing construction and assembling services. Its main clients are in the electric power, automation and security systems industries. Protesystem is based in Manaus, Amazonas state.

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**INTERFASSE COMÉRCIO E SERVIÇOS DE MONTAGEM** – [www.interfasse.com](http://www.interfasse.com)

Artur Braga, Gerente Geral

**Interfasse** is an engineering company based in Manaus, Amazonas state. Interfasse provides electronic and automation systems, in addition to automation equipment, civil construction and electromechanical installations.

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**CONSTRUCAP** – [www.construcap.com.br](http://www.construcap.com.br)

Reginaldo Silva

Braulio Andrade

**CONSTRUCAP** is among the ten largest Brazilian construction companies. It has been established in São Paulo since 1944 and known for its focus on continuous improvement and technological innovation. Its wide range of work and services include highways, railways, airports, ports, infrastructure, commercial and industrial construction.

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**SERMAP ENGENHARIA LTDA.** – [www.sermapengenharia.com.br](http://www.sermapengenharia.com.br)

José Carlos Roque Da Silva Ferreira, Diretor Comercial

SERMAP specializes in providing industrial sanitation services to the following sectors: refinig, nuclear, pulp and electric power. Petrobras, Halliburton, Gerdau and Brasken are among its main clients. The company is headquartered in Bahia state with a branch in São Paulo.

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**HIDRONOX COMÉRCIO E REPRESENTAÇÕES** – [www.hidronoxan.com.br](http://www.hidronoxan.com.br)

HIDRONOX is an industrial equipment supplier to the following industries: construction, petrochemical and shipbuilding. It was established in 2001 and is located in Manaus, Amazonas state.

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**ETEP INDÚSTRIA METALÚRGICA LTDA.** – [www.etepindustria.com.br](http://www.etepindustria.com.br)

ETEP has been established in Bahia since 1981. Its core-business is the production of spare tools and equipments for the oil & gas industry (exploration, production and refining). Petrobras and Queiroz Galvão are among its clients.

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Canada 

