

# NOTICE OF PROPOSED PROCUREMENT (NPP) 21-725

## PRODUCT REVIEW PROCESS (PRP)

### PURPOSE OF THIS NOTICE:

Export Development Canada (EDC), per its obligations under Chapter Five of the Canadian Free Trade Agreement (CFTA) and Chapter Nineteen of the Comprehensive Economic and Trade Agreement (CETA), is announcing that it is undertaking a **Product Review Process (PRP)** with Original Equipment Manufacturers (OEM's).

The objective of this process is to select a Cloud Platform as a Service (PaaS) or Software as a Service (SaaS) Master Data Management (MDM) / Reference Data Management (RDM) solution

Once a solution has been established as the preferred solution, EDC intends to issue a separate Request for Proposal (RFP) for System Integration (SI) services.

### ALL MANUFACTURERS

Should manufacturers of these solutions wish to be included in this process, they must complete a "Letter of Interest" (as detailed below). Without exception, manufacturers that do not submit letters of interest will not be considered in the Product Review Process (PRP). EDC is communicating directly with manufacturers only in this process and will not include re-sellers, channel partners and/or value added resellers (VARs).

### INSTRUCTIONS FOR THE SUBMISSION OF A "LETTER OF INTEREST"

The letter of interest must identify "NPP # 21-725 – MDM/RDM Solution".

Letters may be provided in either official language however the Manufacturer should be advised that its response may be required to be translated in order to be assessed and EDC reserves the right to rely upon its translation as the basis for this assessment.

Letters of Interest must identify the Manufacturer's:

- Legal name
- Mailing address
- Telephone number
- Website/URL
- Contact (to coordinate receipt of the PRP)
- Contact's email address

Letters of Interest must be received by EDC by mail or by electronic mail ([npp@edc.ca](mailto:npp@edc.ca)) before 1:00 p.m. Ottawa Time on June 28, 2021.

The PRP is scheduled to be released the week of June 28, 2021.

EDC may, in its sole and absolute discretion, change the foregoing dates and times upon prior written notice to the potential manufacturers.

## PRP EVALUATION CRITERIA:

(Criteria and their associated weights are estimates and are subject to change at the discretion of EDC.)

### Mandatory Submission Requirements

1. The Supplier **must (M)** provide completed pricing tables (Appendix C) for all goods and services required under this Product Review Process. All costs, including any One Time Costs, **must (M)** be provided with the Supplier's Offer or submission as part of its Financial Submission.
2. The Supplier **must (M)** provide an electronic copy (MS Word preferred) of all document(s) relevant to the negotiation of a definitive agreement such as: The Suppliers License Agreement, Services Agreement, Maintenance/Support Agreement, etc.
3. The supplier **must (M)** provide the completed (Appendix B) – Functional Requirements / Non-Functional Requirements.
4. The proponent's solution **must (M)** be a Software as a Service or Platform as a Service technology offering
5. The proponent's solution **must (M)** directly provide multi-modal capabilities for creating and maintaining a "referential master record" of master and reference data across numerous data sources.
6. The proponent's solution **must (M)** directly provide capabilities to configure rules for creating and maintaining "referential master record" records with fully auditable survivorship and data lineage associated to each "referential master record."
7. The proponent's solution **must (M)** directly provide capabilities for managing multiple data hierarchies and taxonomies that are utilized for classifying a "referential master record."

### Rated Requirements – 75%

- Corporate Capability & References (5%)
- Functional Requirements (55%)
- Non-Functional Requirements (35% (minimum acceptable threshold 17.5%))
- Privacy, Data Management & Business Continuity (5%)

Solution Demonstration (25%)

Financial – Cost/Benefit Analysis

## NON-DISCLOSURE AGREEMENT:

All participants in any subsequent PRP process will be required to sign EDC's Non-Disclosure Agreement without amendment prior to receiving the PRP documentation. Additionally, if deemed applicable by EDC, participants will be required to enter into a more detailed Agreement to ensure compliance with the requirements of the Privacy Act, should they be awarded the contract at the completion of the PRP process.

## GENERAL:


EDC reserves the right to contact the referenced organizations for the selected provider as part of a subsequent PRP process.

EDC reserves the right to satisfy itself of the financial viability of the selected provider as part of a subsequent PRP process.

All documents provided in response to this NPP become the property of EDC.

This NPP and any submission received in response thereto, any associated PRP and proposal submitted in response thereto, and all related agreements, including a confidentiality agreement and services agreement, will be interpreted and governed by the laws of the Province of Ontario and federal laws of Canada applicable therein.

EDC has issued this NPP in order to solicit information from potential Manufacturers. EDC assumes no liability, responsibility or obligation whatsoever to any Manufacturer with respect to any aspect of this NPP. EDC has no obligation to reimburse or in any way compensate any Manufacturer for expenses incurred in



connection with its receipt, review or response to this NPP or in connection with the negotiation of a confidentiality agreement, services agreement, or otherwise.

## **BACKGROUND – EDC:**

### **ABOUT EDC**

For 75 years, Export Development Canada (EDC) has been dedicated to helping Canadian companies of all sizes succeed on the world stage. We are a financial Crown corporation that equips Canadian companies with the tools they need – the trade knowledge, financing solutions, equity, insurance, and connections – to grow their business with confidence. As international risk experts, we make trade safer for Canadian companies. Underlying all our support is a commitment to sustainable and responsible business. For more information please visit our website [edc.ca](http://edc.ca).